Morro Castle at the entrance to Havana harbor, the last foothold of the Dans in Cuba, the Pearl of the Antilles.

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Havana, the Dream City

By William MacAdam

MORRO castle is the most photographed spot in the Antilles. Standing at the entrance to Havana harbor, it presents a picturesque target for the cameras of the tourist. About it there is a suggestion of the medieval. But it is just twenty-four years ago that Rowan carried the letter to Gorée that Teddy Roosevelt stormed San Juan hill; that Holson sank the hull in the channel; that Cervera lost his fleet; that the dynamite gun of the Venustiano Subjugated Morro castle, with whose fall Spain relinquished ownership of her last dominion in the western hemisphere.

To look upon Havana today, it seems beyond the range of possibility that the beautiful city, now a health resort, the greatest station on the route to the Panama canal, the Mecca of the tourists, was but a short generation ago a pest hole and a plague spot, spurned by all and loved by none.

But such has been the impress of the new hands that Havana is today a dream city of wondrous beauty, where yellow fever and the plague are but evil memories, and where the dungeons of Morro castle (in which for weary decades were perpetrated inamories in suppression of a spurt of liberty) are now but showplaces and a museum for the delectation of the visitor.

Wonderful things have been done for Havana in these twenty-four years. Left to his own inclinations, the chauffeur-guide will show you, as the first and greatest point of interest, the bungalow where General Wood made his home and headquarters, as though everyone in the world should know who General Wood was and all about him.

As he drives you ever mile after mile of the smoothest pavement in the world, he will explain that Cuba has now the same government as the United States—"same president, same congress, same everything!"

He will show you along the waterfront drive an amazing succession of beautiful residences, fashioned from coral stone of snowy whiteness, their architecture a simplicity of straight lines, so dignified and proportionate as to put to shame our northern school of scroll-saw builders.

He will drive you through a village three hundred years old that is probably cleaner and more

ANNUITIES AND BENEFITS COMMITTEE

Toronto

P. F. Stetler (Chairman) P. G. I. Hamblin, C. D. Dean, L. McKeown

ALMUNADES HEIGHTS PARK—One of the alluring spots of Havana, Cuba.
for Queen Elizabeth samples of the wonderful new streets of the Antilles. And in the beautiful cool tropic garden which the brewery has dedicated as a public pleasure ground and an advertisement of their wares, he will show you the artistic little kiosk from which beer is distributed to all who present themselves and immediately adjacent thereto the picturesque grotto chapel in which a blessing is asked upon picnics and every public function.

"The beer is free, and presumably the religion also. Could such a combination be possible under other traditions than those of old Spain?"

In the streets old women sell tickets to a lottery operated under government imprimatur. The casino, a veritable palace, has government sanction, and a tax is collected upon the hazards made at the footstool of the goddess of fortune. The bullfight has degenerated into a baretique, perpetuated semi-secularly for the sole purpose of trapping the tourist's unwary dollar. The band plays nightly in the plazas, where criticism from all sections gather to listen; black, white, yellow, red and brown mixing without embarrassment or any apparent sense of a color line.

The Great Canal

For Havana, the Panama canal has done as much as American capital or the tourist. The "great ditch" is the wonder of current commercial history. Records have been broken every month of the year, and each successive month has been greater than the previous month. This increased traffic is to be accounted for to a large extent by the phenomenal enlargement of the oil production in California and by the circumstance that, following the decline in Mexican production, an increasingly greater percentage of California crude and fuel oil is coming to the Atlantic seaboard. Possibly an analysis of the canal figures would show that the oil cargoes subtracted, the traffic increase, as compared with the boom period of 1919, would be startling. Nevertheless, the canal has had a tremendous effect on world trade. By opening a new highway to the Antilles and the Pacific coast of America, it has repopularized the Caribbean and diverted a constantly-increasing traffic past Havana and the West Indies. With this increasing traffic, Havana is becoming the great passenger transfer point. Ships bound for New Orleans, Seattle, Rio de Janeiro, Calcutta, Melbourne or the Plate call there going west and south, and for New York, Havre, Liverpool, Marseilles and Rome, going east and north.

The Spirit of Change

Already every language is heard on the streets and every flag flies in the harbor. That harbor, which the sea narratives of youthful days depicted as spaceless and the cradle of all the world, is already over-crowed, and great works of harbor development must be undertaken to accommodate the shipping that will present itself.

Will the Cubans in their new-found freedom rise to the emergency? Well, the oil ships at the West India refinery have to run out onto the mud to get their cargo ashore, and the government does nothing about it. But the president lives in a palatial residence without a guard in sight and the state department offices are as open and un-policed as the government buildings in Ottawa. The cabinet crisis is perennial, but possibly the best tribute of all lies in the fact that the president's yacht swings idly, if picturesquely, at anchor in the harbor and that she has not been made ready for sea in 15 months.

BELEN COLLEGE AT HAVANA

Built in 1795, it was in 1853 transferred to the Jesuits, who established the College, set up an observatory reputed to be the best organized in Latin America, collected a library rich in prints and drawings illustrating Cuban history, and formed a museum of native streets and natural history specimens. It is one of the show places of the city.
Opening the Banff-Windermere Highway

On June 30, 1923, at Kootenay River Crossing, in the heart, as it were, of the far-famed Canadian Rockies, there took place a ceremony which marked a new and altering development in the history of visiting cars passing through Calgary and on through the mountains. Tourists driven by the barrier are routing scores daily, and from such as San Francisco and Los Angeles the traveller is arriving to see for the first time the wonders of Nature which the new highway makes available.

The government is paying special attention to fire prevention and are laying out landing places for their fire control planes at Hillsdale, Whiteman's Pass and Castle Mountain. The coming of the visitors adds to the fire risk in the forests, but the authorities will not be caught napping in this respect.

The Board of Trade and Auto Club of Calgary have been untrusting in their efforts and have done a vast amount of advertising, so that due credit is due these organizations for their share in the success which attended the ceremony. Other centres on the route have played their own part, with the result that this part of the West has been given an impetus such as has never before received.

Our company promises to become thus materially as a consequence of the opening of the road. We have Service Stations at intervals along the highway that go from Cranbrook east to Macleod, north to Calgary, west to Banff, and then south again to Cranbrook. The influx of tourists and motorists will mean heavily increased gasoline and oil sales. The towns of which this part of the Great West will receive promises to be almost inestimable and merchants everywhere are looking for a decided stimulus to business as a result, while motorists are more than delighted with the beauties of the road and the splendour of the scenery, coupled with convenient service.

Ball and Bat in Tropical Peru

Who, back home in Canada, would expect to read in The Review of the children of the Company's schools playing baseball in far off Peru—that land so rich in records of romance and tales of daring deeds by dauntless heroes of old in search of the fabled treasure of the Incas, or to look out for favorable sites for planting colonies?

Nevertheless, the accompanying group photograph was taken at the recent inter-scholastic baseball game between Talara and Negritos, and it shows the players as they appeared that day—and one might venture to say that they don't look one whit different from what a group of very modern young people in Ontario would appear.

Here in Peru, as back in Canada, there are Organized Play Campaigns for the children and the leading commercial concerns maintain Boys' and Girls' Clubs with their various outings for sports. The company provided the necessary "Victor League Indoor Ball and Bat," the children furnished the essential enthusiasm.

Personally, I have devoted considerable time to the children "Team-Play," and in growing during recreation periods sufficient knowledge of organized play to enable them to enter that sphere of high school and college life without hesitancy when they return North to complete their education.

The game was played on a regulation diamond on the sandy stretch in front of the English Club near Negritos. The infield did not happen to be a level expanse of velvety green meadow and the outfield with its sandy waste blowing into the faces of the players might not have looked enticing to the "soft" younger features. The girls in the field caught flies like tanglefoot, and stole bases like deer, so much so that they are to get a special course in the Sunday School on the Ten Commandments.

The foxly tactics of the rival backstops "Dick" Dixon and "Bill" Dowar, and the elusive slant of Sunny Croft in the box for the winners; and the eagerness of Fred Croft to get on the base-paths without waiting for the formality of a third strike, were all features of a game that was keenly enjoyed by this younger generation of batting husbands, from "Play ball" to "Gater's out."

The sound that blew in clouds through the Negritos square had nothing on that "sand" the players showed. The two "Umps" were frankly told that they were far from being "neat-clad," but "Snowy" claims this only applied to the padres, blames any bad decisions of his own on
thoughts of a recap clerk
by w. j. lauxon, brandon office.

the following ideas, which have proved of some utility in the brandon office of imperial oil, limited, may prove useful to other recap clerks in our organization.

we all know that there is a busy season and a slack season in business, and that it is a good idea to utilize the slack season in preparing for the busy time to come. one way in which we do this here is to have a set of rubber stamps bearing the names of all the important oils. during the months of november, december and january, we find time to stamp like the three thousand recap forms. the names are put in the same place on each form, so that they are in the same order as they are found in the ledgers on the recap sheets. this makes it easy at the end of the month, as it is only necessary to start from the left and work across to the right of the final sheet for each station, posting the figures as they come.

i have learned by experience about how much room to leave for each oil. some are heavier sellers than others and consequently need more room.

recap and premier gasoline are stamped in, and the grease also. this obviates stopping to write in names of the product during the busy season when time counts, and it also insures the oils all being in the same place every time.

when we have the recap sheets, we then stamp in the station names, keeping these in alphabetical order. after this is done, we stamp in the months.

this is quite a job altogether, but when it is done we have recap forms for the coming twelve months, which require only the posting of the figures. when we are rushed in the busy season, we realize the full value of this. we are able to take out a full 30 days' recaps and start right away on the new month as soon as the finales for the last one are gone.

in order to hurry things at the end of the month, we balance stations as fast as their finales arrive, provided that we have the time. as we keep very close behind the sales sheets, we can often do this.

brandon division has probably the worst time with finals of any branch in the system, because of its large number of stations. two hundred and fifteen stations are handled with quite a tidy branch to handle, even though each one may not have heavy sales, for whether they have a large gallonage or not, they require separate handling.

death of w. j. davidson
william joseph davidson, superintendent of the imperial pipe line co., limited, at wayne, whose death occurred in june, in addition to being a responsible official of the company, served as president of the board of education of wayne which position he filled with energy that won him the respect of all. he was also an influential member of the wayne rotary club.

change in management of toronto division
mr. g. t. hambly, who has for the past five years been manager of the sales department of the toronto division, has retired, and that col. e. a. olver, who has been manager of the ottawa division, has been moved to toronto to succeed him.

mr. daniel bell, who has been connected with the haldimand division, assumes the place vacated by col. olver in the capital city.

mr. hambly, who is one of the best-known men in the vast imperial oil, limited, organization, furnishes the review with the following autobiography:

"i commenced with the samuel rogers company on march 2nd, 1898, in the system, because i was interested in the development of ontario, as far east as bellville, niagara and prince edward county. during my first and second years with them i also did sales work in the city of toronto, and covered the ground from leeds to peterborough, north bay and barrie, and was the first representative of the samuel rogers company to work the territory between st. catharines, the niagara peninsula and manitoulin island.

"at that time the new ship canal was being constructed at the soo and also the paper mills. i was successful in securing permission from harry & logan, the contractors who were building the canal, and also sold the lake superior paper & paper company after their mill was completed. mr. g. t. hambly was the first person to log the mill on manitoulin island.

"the work fell to peterborough, the soo and manitoulin island for seven years, and was then transferred to ontario south of lake simcoe, in charge of all lumbering business in the greater part of the province, until the sale of the company from peterborough to niagara falls, including all of the niagara peninsula."

change in management of toronto division
mr. g. t. hambly, who retires as manager of the toronto sales department.

"two years previous to mr. a. s. rogers retiring from the presidency of the queen city oil company, limited, i was his assistant, looking after the outside station work principally, and the large lumbering accounts in hamilton, peterborough and the niagara peninsula. after mr. a. s. rogers and mr. j. p. rogers retired from the business, i was assistant manager for about three years, which was previous to the dividing of the ontario division. mr. wallis was also assistant manager in charge of the lumbering end.

"at that time we took charge of all the business in ontario on the side of fort william. for the past five years, i have been manager of the toronto division, which includes the city of toronto, north to cochrane, and the transcontinental railway from bound to armes, quebec, alta st. and all of ontario east.

col. olver, the incoming manager of the toronto division, writes as follows:

"my introduction to the oil trade was at ontario many years ago with mr. w. d. maris, who started at that point the business which is today being carried on by imperial oil, limited.

"the introduction, perhaps the proper word would have been 'pumping'. the first job i had was helping under a car of hauled oil, and during the season a long line out of one of the tanks, i happened to be on the direct path of the deluge which followed, and sometimes, say, without exception, that i was duly and properly baptised.

"at that time there were no tank wagons, the automobile was just being thought of, and the sale of business in canada was limited, to say the least.

"after passing through various stages of stamp lick-er, supervisor, collector and examiner, i was made assistant manager, and on the retirement of mr. maris was placed (continued on page 14)"
Life's Little Comedies

The Service Station

By Frise

Whoa!

George, this hind tires flat again!

When you're through with my gal you'd like to use it?

Just a minute son before you put it in...sard. Have you got thirty cents on you?

Better give me another. Say I ain't getting much mileage outa your gas nowadays.

There—that's five mister.

Five! How do you get that way? jes a little over four by this measure.

Worse places then this run out of gas.

Gerte, do you remember what Bob said one quart of gas and five gallons of oil or was it five gallons of gas?

I declare every time we go out, Henry's got it's top for gas and grease and oil and air—the afternoon's gone before we get away from this place.

Adapted by permission of Toronto Star Weekly from original cartoon by Frise.
SUNDAY DUTIES

SUNDAY SERVICES. Informal services have been held, since my arrival in September last, in the social hall of the Talar and Negritos Clubs every other Sunday evening, with myself in charge of the service which is usually of less than an hour's duration. The average attendance has been: Talar, 19; Negritos, 34. (These averages do not include the children). The absence of many adults at the River during the summer months here on Sundays is due to the attendance, but the regulars seem at least fair in the circumstances.

SUNDAY SCHOOL. Bible schools for the children over 5 years of age are held every Sunday morning in each place (Talar and Negritos), an arrangement that has been made possible by the cooperation of Mr. E. Braybrook who takes turns with me in each school on alternate Sundays. The Purchasing Department at my request has provided adequate school supplies of hymnals and papers. Senior scholars will take a written examination on the lessons. Scholars on the roll: Talar, 14; Negritos, 7. Average attendance 16. The parents are cooperating in getting the fullest possible benefit out of the school for their children and the work done by most of the scholars is of a high order in preparing their lessons.

SONG SERVICES. In addition to the above services have been held at intervals for the singing of hymns by Mr. Dudley and Mr. Drake. The Company's local managers, have given cordial cooperation in making these services successful by their presence and suggestions.

WEEK-DAY DUTIES

VISITATION. I have been able to visit nearly all the Gringo families at least once a week. A few remain who were absent when I called on them. The sick receive first attention and frequent visits.

HOSPITALS. When Gringo patients are being treated, I have visited the hospitals as necessities of the several cases demanded. I was able to be daily with the late Mr. George Dennis in his illness up to his death, and also with the late Jacob Jacobsen, mate of the "Bremer," who was treated in the Talar hospital until his death of tuberculosis on December 27th.

FUNERALS. I was able to conduct the funerals of the two men above mentioned, and wrote to their relatives messages of comfort stating their last wishes, and the arrangements of their burials as faithfully as possible. The answers received referred in high terms of appreciation to the attentions given by physicians and nurses on the staff.

CAPTAIN F. C. HARPER
Negritos, Peru

BAPTISMS. When requested, I have administered the Sacrament of Baptism to the infant children of Milton Fairfax, Thomas Murray and Samuel Clare of the staff, and also to three children of Joseph Allen, and Allan G. Issacs, negroes from Jamaica who claim to be British subjects and Protestants.

AFLICTIONS. These fall under the Sports Committee of the two clubs with whom I was glad to cooperate as follows:

Arrangements for the Bowling matches between Talar and Negritos for the Polpat Cup, November 22nd. Won by Talar team.

Public School basketball between Talar and Negritos Schools. Basket Ball match is being arranged for as soon as the necessary outfit for Talar can be made. A school picnic is also being planned.

Public school athletics bear a definite relation to our Sunday school work, while the Club athletes in my relation to them make for a saving in the time of the members of the staff on the Sports Committee who are necessarily too busy to spare much time for Sports arrangements.

(Covered on page 15)

The Imperial Oil Review

August, 1923

New Office Premises in Hamilton

IMPERIAL OIL, LIMITED, has opened new office premises in the City of Hamilton which have received due commendation for their quiet dignity and efficiency of arrangement.

When the Western Ontario headquarters of the organization were removed to the Ambitious City in 1921, considerable difficulty was experienced in securing suitable accommodation for the staff and equipment. The location previously occupied by Armour and Company on North Wentworth Street was leased for a period of two years, but long before that period had expired it was found that the building was not satisfactory and consequently the Company decided to build for itself.

For this purpose it was decided to utilize a piece of property at the centre of the city, which had been acquired by Imperial Oil Limited, some time ago, and on which a service station had been erected. It was determined to erect a two-storey building on the vacant property at the rear and to extend the top storey over the service station, which would thus provide the floor space required.

This decision having been made, an architect was called in to draw up the plans, and a contract for the erection was let to a Hamilton concern, the Canadian Engineering and Construction Company, Limited. Work was commenced in October, 1922, and the building was ready for occupancy five months later. In accordance with the established policy of the Company, practically all of the material used in the construction was purchased in Western Ontario.

The photographs on this and the following two pages give an excellent idea of the arrangement of the new premises. The main entrance to the building is on Walnut Street. On the ground floor are located the Order Department, City Agent's office and a rest room for the female members of the staff. Above is the main accounting office, with a separate office for the billing department, also the quarters of the manager and assistant manager. A large room to be utilized for salesmen's conventions and a separate equipment and boiler room are housed in the basement.

In the construction work and interior fittings, only the best materials were used, and as a result the edifice is probably superior to any other building owned by the Company, outside of the main headquarters at 36 Church Street, Toronto, where the executive offices and Toronto Division are located.

The interior of the new premises in Hamilton is finished in mahogany and the walls are tinted a light green. The floors are covered with "Battlefield" linoleum. Particular attention was paid by the architect to the lighting, with the result that there is not a single dark corner in the building.
Interior Views of New Offices of Imperial Oil Limited at Hamilton, Ontario

THE ACCOUNTING OFFICE

THE MANAGER'S OFFICE

THE ORDER DEPARTMENT

OFFICE OF THE ASSISTANT MANAGER

Blackboard shows the monthly standing of salesmen and agents.
Change in Management Toronto Die.  
(Continued from page 7)  

in charge of this plant for a few years.  

On coming back, I spent a few very pleasant months in London with Mr. P. W. Gordon.  
Then I was speeded back to Ontario, and from the Capital  

What will happen next to Col. Olver is shroud- 

meantime he is in charge of the Toronto Di- 

Presentation at Talara  

On the eve of Col.'s Olver's departure for Toron- 

to, the employees of the Ottawa Division pre- 

sent him with a silver-dated barometer inlaid with 

hand-carved mahogany.  

Mr. Theo. Saunders, who made the presenta- 

read the following address:  

"Loyal, D.G.O.  

"The employes of this Division of Imperial Oil Limited, 

with a teary eye in tongue manner their appreciation of 

the many kindnesses they have received from you while 

manager of the Division, and saw, on your departure for 

Toronto, they take this opportunity of thanking you per- 

sonally for the interest you have shown in their well- 

"The kind feelings that have existed between us during the 

past four years have been our manager, your kind and con- 

crete treatment of all at all times, your willingness to 

vote so many trying occasions, and the truth of spirit of 

corporation which you have endeavored to maintain in 

those in your care, and which won our admiration by your 

understanding the fact of them all—those we shall long 

remember in the company.  

"We would ask you to accept this small token of our 

friendship and good wishes.  We would like you to keep it 

as a memento of the many happy days that have been spent 

with the Employes of the Ottawa Division.  

"Col. Olver's Reply  

Col. Olver, in acknowledging the presentation, 

made the following reply:  

"I was very much pleased to be in at the moment.  

If I were to be estimated personally as to where I would like 

to be, I would like to be in Talara, but in an organisational 

such as the one of the one we are now working for it is a 

question of where I would like to be.  In this particular 

instance the proposition was put up to me to go to Toronto and 

B.C.  This is a new one in the career of the company and to the other 

follow up. Now the portion of everyone in the organi- 

sation, a necessity organisation, is to the success of the 

whole company depend on the individual of the position, 

who either he is the manager or the office boy.  The responsibility 

that he has is in the carrying out of the order of the organisation 

of the company in order to achieve success.  

"Col. Olver has been instructed that future expansions 

can be taken care of as need for them arises, 

"We will be happy to assist you in filling similar article the 

pages on 12 and 13 will show that the laying out of 

the various depots in the new edition, was done in 

order to provide the maximum of efficiency, and that all the modern principles 

of planning and construction are used in the utmost wisdom in the new quarters.  

The management at Hamilton is to be 

noted that there is a considerable number of people who are 

benefiting from the kind interest 

took to expand the plant, it is in front of 

where I am located.  

"I am sure you are aware of the fact that we have been 

working here to the same end.  Now, Mr. Bell, who has 

been with the company for twenty-five years, will be in 

charge of the Ottawa Division, and I feel that you will give 

him the same co-operation as you have given me.  

You will find him a man not new to this work, and I know that you 

will expect that every man will live up to his reputation.  

I am going to Toronto in about a week and a half, but I hope to come back here 

quite often to see you in future; at least I hope a great many 

of the friends I have made here will drop in to see me. 

I have nothing more to say.  I thank you sincerely for 

what you have given.  I think you think you have given 

Mr. Bell the same co-operation as you have given me.  

Our Peruvian Padre Reports His Work  

(Continued from page 18)  

SPANISH CLASS  

The influence of a friend, Hon. MacKenzie King, Premier of Can- 

ada, I have been placed in touch with the welfare arrangements 

of the Canadian Pacific Co. and have been in correspondence with Mr. Lighty, the 

head of their welfare Dept. at Denver. He has sent me a complete file of their "Industrial Bulle- 

tins" and other literature, which will be of use in the event of similar organization in this camp. 

"The large percentage of foreign labour (that is, Peruvian) here would seem to discourage the 

formation of Industrial Councils, but I have felt it necessary to have the facts of experience ready. 

FIELD STAFF VISTAS  

"I am glad to see you all.  I have been able to make a few 

trips in their cars.  

"In the course of a brief, a start has been made in 

"I wish to thank you, and through you the manage- 

ment of the Company, for your kindness and thought- 

fulness in sending in two buses and in supplying our 

homs with pure milk and water.  This is the most 

outstanding feature of typhoid fever from which 

the town has not so greatly suffered.  

"You are very truly,  

(Signed) A. L. HANCOCK.  

"The Chairman of the Cobalt Branch of the 

Canadian Red Cross Society wrote as follows:  

"Imperial Oil, Limited, 

Toronto.  

Gentlemen:  

I have your letter of May 9 and can assure 

you that what you are doing to relieve the dis- 

tries in the Town of Cobalt is well worth 

contribution, and if all Companies interested were 

able to do their share, there would indeed be 

greatly relieved.  

I thank you for your letter and I am quite certain 

that those in Cobalt who are benefiting from your kind assist- 

ance must appreciate it in the utmost way. 

Yours very truly,  

(Signed) R. S. TAYLOR.  

Our New Radio Record  

Details of a new radio record made by the S.S.  

"Armidale" of the International Petroleum fleet 

are given in the "Ship's Bulletin", published by the Marine Department as follows:  

Captain James P. McNamara of the S.S. "Armidale" 

writes the following letter from Valparaiso:  

"Reg to report the following:  At about 5.00 A.M.  

Tuesday morning (from a position 250 miles south of Valparaiso our Radio Operator, Mr. R. B. Broadie, 

received the order to send up three new radio operators to the ship's radio station at New York, and received an 

acknowledgment:  

"The distance is about 4800 nautical miles, and to the Marine Department was the first to do it.  

"You will kindly arrange for the transfer of that of "Armidale" 

verified, and through the Bulletin advise all other ships of 

the expense of the radio services of "Armidale" in the battle of grape-jumper 

for any operator who can do it."  

Following the receipt of this interesting letter, the radio Corporation was communicated with and 

following the receipt of the remark.  "Report entered at 

5:00 A.M.

This is evidently a record, for just last month we 

were in a magazine of a record held by the S.S. "Minnehaha," this vessel talked with San Francisco while 500 miles 

Archbold Light, Terminal radio station at New York, 

and received the distance being computed as 3000 miles.
Retire After Long Service

The Review last month chronicled the retirement of Mr. W. D. Ruie, Superintendent of the Cote St. Paul Warehouse, who recently quitted the active service of the company after having been in the oil business for over thirty years. He will now reap the advantages of the Annuities and Benefits Plan and will take up residence in Sunny California, as he feels he has earned a sojourn in a more balmy climate than the City of Montreal can offer.

International Petroleum Ship Makes Panama Canal Record

The tank steamer "Benjamin Brewster," operated by the International Petroleum Company, Limited, made the second highest number of transits of the Panama Canal during last year of any vessel under United States registry, according to an announcement just made. This ship was engaged in carrying oil between Mexico and South American west coast ports, and between South American west coast ports and Havana and New York, and made a total of 18 transits of the canal in the two trades during the period.

Presentation to Mr. Thomas

By J. T. Beattie, Ottawa

On the eve of the departure of Mr. G. M. Thomas to take up his new post as agent at Kingston, Ont., the employees of the Ottawa Division presented him with a handsome silver-dated mahogany Seth-Thomas mantel clock. The address, which was read by Mr. T. Saunders, was as follows:

"Mr. G. M. Thomas: We learn with regret that you are leaving us for another field. It is the wish of those who command, and, while we take this opportunity of expressing to you our regret at your going, yet it is a source of satisfaction to know that your services are appreciated and that you are promoted to more important duties. Your fellow-workers wish you every success where you are going and trust you will carry away with you a remembrance of the pleasant associations which started your connection with this Division. We all unite in wishing you a long and prosperous career in your new field of labour.

"We would ask you to accept this small token of esteem, which we would like you to keep as a memento of the many happy days that have been spent with the employees of Imperial Oil, Limited, Ottawa Division."

"Conversation: Florence Beresford, Mrs. Saunders, J. T. Beattie, Joe Leslie, Geo. Evans, E. A. Strivener, S. W. Roots.

In replying, Mr. Thomas said:

"I am not much in making a speech: I would rather get a man in the corner and tell him some Pal.Ce. However, I am going away, but because I was told to. For one thing, I certainly will miss the jobs I have been working with for a good many years. I wish to thank everybody very sincerely for this gift. I will have to look at it at least once a day and then, at any rate, I will think of all my friends of the Ottawa Divi-

At the close of the first Punic war, Hannu, the Carthaginian, declared that the Romans would not be allowed even to wash their hands in the Mediterranean.

An Imperial Oil Acrostic

By C. H. Hocken, Agent at Standard, Alta.

IMPERIAL
MOTOR
POLARINES
EXCELLENT
RIVALS
END
ALL LOCALITIES
ORDER
IMPERIAL LUBRICANTS
LIMITLESS DILUTIONS MUST END TIME
END DISASTROUSLY

The Fleming Cup, a Golf Trophy for Peru

Mr. Alexander Fleming has presented a Silver Cup to be known as the Fleming Trophy for annual competition between the golf clubs of Tahara and Negros. The ancient and honourable game has become quite popular among the officials and staff of the company in Peru and a good deal of friendly rivalry is promised as a result of this latest development.

Mr. Fleming was connected with the accounting office in Peru from the time the London and Pacific Petroleum Company was taken over by the International Petroleum Company until 1918. He was then removed to Toronto, where he was secretary to the late Hon. W. J. Hanna, President of the Imperial Oil Company, until 1919, and afterwards secretary to Mr. C. D. Stillman, the present President of Imperial Oil Limited, until June, 1921. At that time he went to Lima, Peru, as executive representative of the Company, where he remained until January of the present year. Since the latter period Mr. Fleming has been executive representative at Bogota, the capital of Colombia.
The world reserves its big prizes for but one thing, and that is initiative. Initiative is doing the right thing without being told. Next to doing the thing without being told is to do it when you are told once.

—Elbert Hubbard